

# Notes on International Prices and Monetary Policy in the Open Economy

VŨ T. CHÂU  
Harvard University

May 7, 2019

# Outline

- Backus - Smith condition.
- Small Open Economy New Keynesian Model
- Local Currency Pricing (LCP) and monetary policy.

# More on Complete Markets:

## Backus - Smith (1993)

## Backus - Smith (1993)

- Complete markets
- Ex-ante symmetric countries
- Preference of Home:

$$\mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t U(C_t, N_t)$$

$$P_t C_t + \sum Q(s_{t+1}) A(s_{t+1}) = W_t L_t + \Pi_t + A_t$$

- Preference of Foreign:

$$\mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t U(C_t^*, N_t^*)$$

$$P_t^* C_t^* + \varepsilon_t^{-1} \sum Q(\omega_{t+1}) A^*(\omega_{t+1}) = W_t^* L_t^* + \Pi_t^* + \varepsilon_t^{-1} A_t^*$$

- 1 dollar of  $F = \varepsilon$  dollars of  $H$ .

## Backus-Smith Puzzle

- Same logic as last section, but Arrow securities are now nominal.
- Optimal holding

$$p_t(\omega_{t+1}) = \beta \frac{u'(C_{t+1}(\omega_{t+1}))}{u'(C_t)} \frac{P_t}{P_{t+1}(\omega_{s+1})}$$

$P_t$ : price of consumption good relative to numeraire.

- Foreign country with nominal exchange rate  $\mathcal{E}_t$

$$p_t(\omega_{t+1}) = \beta \frac{u'(C_{t+1}^*(\omega_{t+1}))}{u'(C_t^*)} \frac{P_t^*}{P_{t+1}^*(\omega_{t+1})} \frac{\mathcal{E}_t}{\mathcal{E}_{t+1}(\omega_{t+1})}$$

## Efficient risk-sharing

$$\frac{u'(C_{t+1})}{P_{t+1}} = \text{const} \cdot \frac{u'(C_{t+1}^*)}{P_{t+1}^* \mathcal{E}_{t+1}}$$

Countries ex-ante symmetric, so  $\text{const} = 1$ . If  $u'(C) = C^{-\sigma}$ :

$$\left( \frac{C_{t+1}}{C_{t+1}^*} \right)^{-\sigma} = \frac{P_{t+1}}{P_{t+1}^* \mathcal{E}_{t+1}} \equiv \frac{1}{Q_{t+1}}$$

Take logs (and go back 1 day):

$$c_t - c_t^* = \frac{1}{\sigma} q_t$$

- In logs:

$$\Delta c_{t+1} - \Delta c_{t+1}^* = \frac{1}{\sigma} \Delta rer_{t+1}^{cpi}$$

Countries with high consumption growth are associated with depreciating RER  $\Delta rer > 0$ .

- In the data: regressing relative consumption growth on RER growth often finds low or negative coefficients.
- *Consumption - RER anomaly* a.k.a. the *Backus-Smith puzzle*.

# Small Open Economy New Keynesian Model

- Math gets complicated quickly. Useful to keep track of the main blocks.
- Blocks:
  - Demand: CES with H and F traded goods. No non-traded goods.
  - Assets: Complete markets (+ redundant bonds).
    - Full risk-sharing:  $c_t = c_t^* + \frac{1}{\sigma} q_t$  (Backus-Smith condition)
  - Production: labor only, CRS.
  - Price setting: Calvo, PCP vs. LCP

## Demand: Preferences

- Preference:

$$U_t = \mathbb{E}_t \sum_{s=0}^{\infty} \beta^s \left( \frac{C_{t+s}^{1-\sigma}}{1-\sigma} - \frac{N_{t+s}^{1+\varphi}}{1+\varphi} \right)$$

- Intra-period:

$$C_t = \left[ (1-\alpha) C_{H,t}^{1-\frac{1}{\eta}} + \alpha^{\frac{1}{\eta}} C_{F,t}^{1-\frac{1}{\eta}} \right]^{\frac{\eta}{\eta-1}}$$

where

$$C_{H,t} = \left[ \int C_{H,t}(j)^{1-\frac{1}{\varepsilon}} dj \right]^{\frac{\varepsilon}{\varepsilon-1}}, \quad C_{F,t} = \left[ \int C_{F,t}(j)^{1-\frac{1}{\varepsilon}} dj \right]^{\frac{\varepsilon}{\varepsilon-1}}$$

$\eta$ : elasticity of substitution between H vs F goods,  $\varepsilon$ : EoS of goods from same country.

# Terms of Trade

- 1 Foreign dollar =  $\mathcal{E}_t$  Home dollars ( $\mathcal{E}_t \uparrow \Leftrightarrow$  Home depreciation)
- Terms of Trade:

$$s_t \equiv p_{F,t} - (p_{H,t}^* + e_t)$$

- Law of One Price:

$$p_{H,t} = p_{H,t}^* + e_t, \quad s_t = p_{F,t} - p_{H,t}$$

- RER:

$$q_t = p_t^* + e_t - p_t$$

# Assets structure: Complete Markets

- Agents can trade a full set of Arrow securities.
- Full risk-sharing:

$$c_t = c_t^* + \frac{1}{\sigma} q_t$$

This is the Backus - Smith condition.

- Intuition:
  - Suppose in state  $\omega$ , a positive shock raises Home consumption  $c_t(\omega)$  relative to foreign  $c_t^*(\omega)$ .
  - Home would sell Arrow securities in that good state, while Foreign buys. If that state is realized, there is a transfer from Home to Foreign.
  - With CRRA utility, that transfer is realized by a real depreciation of Home purchasing power ( $q_t \uparrow$ ).
- Alternative interpretation: Consumption should be (relatively) higher when it is (relatively) cheaper.

## Useful identities

- PPI to CPI:

$$p_t - p_{H,t} = \alpha s_t$$

TOT improvement  $s_t \downarrow$  means CPI lower relative to PPI

$$p_t - p_{H,t} \downarrow.$$

- RER and TOT:

$$\begin{aligned} q_t &\equiv p_t^* + e_t - p_t \\ &= (1 - \alpha) s_t \end{aligned}$$

- A deterioration of Home TOT =  $s_t \uparrow$  = F goods more expensive.
- Since F consumes F goods in higher proportion (here: 100%) compared to H (here:  $1 - \alpha$ ), this leads to higher Foreign CPI than Home, i.e. Home RER depreciation.

## Expenditure switching

- In closed economy:  $y_t = c_t$ . Open economy:  $y_t \neq c_t$ .
- Market clearing for H goods:

$$Y_t = (1 - \alpha) \left( \frac{P_{H,t}}{P_t} \right)^{-\eta} C_t + \alpha \left( \frac{P_{H,t}^*}{P_t^*} \right)^{-\eta} C_t^*$$

Log-linearizing and use Backus-Smith

$$y_t = c_t + \frac{\alpha \bar{\omega}}{\sigma} s_t$$

## Expenditure switching

- Increase in the TOT:  $s \uparrow \rightarrow$  H goods cheaper relative to F  $\rightarrow$  both H and F agents substitute towards H goods  $\rightarrow y_t - c_t \uparrow$ .
- Note this is not NX due to existence of foreign goods.  
(Indeed:  $nx_t = y_t - c_t - \alpha s_t$ )

# Demand: Dynamic IS equation in closed economy

- Euler equation:

$$c_t = \mathbb{E}_t c_{t+1} - \frac{1}{\sigma} (i_t - \mathbb{E}_t \pi_{t+1} - \rho)$$

- In closed economy,  $c_t = y_t$ :

$$y_t = \mathbb{E}_t y_{t+1} - \frac{1}{\sigma} (i_t - \mathbb{E}_t \pi_{t+1} - \rho)$$

- In open economy, generally  $c_t \neq y_t$ :

$$y_t = \mathbb{E}_t y_{t+1} - \frac{1}{\sigma} (i_t - \mathbb{E}_t \pi_{t+1} - \rho) - \frac{\alpha \bar{\omega}}{\sigma} \mathbb{E}_t \Delta s_{t+1}$$

## Demand: Intuition

- Expenditure switching effect.
  - If foreign goods are expected to get relatively more expensive ( $\Delta s_{t+1} \uparrow$ ), demand will be substituted into Home goods ( $\Delta y_{t+1} \uparrow$ ), ceteris paribus.
- Traditional NK channel still there:
  - Higher real interest rate ( $i - \mathbb{E}\pi_{+1} \uparrow$ ) substitute demand today for tomorrow ( $y_t - \mathbb{E}_t y_{t+1}$ )  $\downarrow$ .
  - Important channel for MP shock: if nominal rate  $i \uparrow$ , but prices are slow to adjust  $\mathbb{E}\pi_{+1} \approx 0$ , then can influence the real rate  $i - \mathbb{E}\pi_{+1} \uparrow$  and thus demand.
- How do these two channels interact?
  - High real interest rate ( $i_t - \mathbb{E}_t \pi_{t+1} \uparrow$ ) contracts consumption, which leads to Home RER appreciation (risk sharing).
  - Since RER appreciation ( $q_t \downarrow$ ) is associated with a TOT appreciation ( $s_t \downarrow$ ), lowering output further.

# Supply and Price-Setting

- Calvo pricing,  $\theta$ : degree of price stickiness.
- Production:

$$Y_t(j) = A_t N_t(j)$$

- Optimal Price Setting for PCP:

$$\bar{p}_{H,t} = \mu + (1 - \beta\theta) \sum_{k=0}^{\infty} (\beta\theta)^k \mathbb{E}_t [mc_{t+k}]$$

- As in the closed economy, optimal reset price is a weighted average of today and future (nominal) marginal cost.
- The exact total demand does not matter for optimal price.

# New Keynesian Phillips Curve

- Rewrite equation for  $\bar{p}_{H,t}$  in recursive form:

$$\pi_{H,t} = \beta \mathbb{E}_t \pi_{H,t+1} + \lambda \widehat{rmc}_t$$

where

$$\begin{aligned}\widehat{rmc}_t &= (\sigma - \sigma_\alpha) y_t^* + (\sigma_\alpha + \varphi) y_t - (1 + \varphi) a_t \\ &\equiv (\sigma_\alpha + \varphi) (y_t - y_t^n)\end{aligned}$$

- Higher  $y_t$  implies higher real wage due to increased demand for labor.
- Higher  $y_t^*$ :
  - increases demand for labor via higher  $c_t^*$  and  $c_t$  (risk sharing)  $\rightarrow rmc \uparrow$ .
  - But higher  $y_t^*$  leads to TOT appreciation  $\rightarrow p_H$  goes up relative to  $p \rightarrow$  product wage  $w - p_H$  declines relative to  $w - p$ .  $rmc \uparrow$ .
  - If elasticities are high, TOT movement is small  $\rightarrow$  first effect dominates.

# New Keynesian Phillips Curve

- RMC proportional to output gap:

$$\pi_{H,t} = \beta \mathbb{E}_t \pi_{H,t+1} + \kappa_\alpha (y_t - y_t^n)$$

where:

$$\kappa \equiv \lambda (\sigma_\alpha + \varphi)$$

$$\sigma_\alpha \equiv \frac{\sigma}{1 + \alpha(\bar{\omega} - 1)}$$

- In general:  $\sigma_\alpha < \sigma$ . Higher openness  $\alpha \uparrow \rightarrow$  lower  $\sigma_\alpha$ .
- Higher level of openness reduces sensitivity of inflation to domestic output gap.

## Synthesis: Theory

- Important channels:

- RER and TOT:  $q_t = (1 - \alpha)s_t$ .
- Risk sharing:  $c_t = c_t^* + \frac{1}{\sigma}q_t$ .
- TOT and expenditure switching:  $y_t = c_t + \frac{\alpha\bar{\omega}}{\sigma}s_t = y_t^* + \frac{1}{\sigma\alpha}s_t$

- IS curve:

$$y_t = \mathbb{E}_t y_{t+1} - \frac{1}{\sigma}(i_t - \mathbb{E}_t \pi_{t+1} - \rho) - \frac{\alpha\bar{\omega}}{\sigma} \mathbb{E}_t \Delta s_{t+1}$$

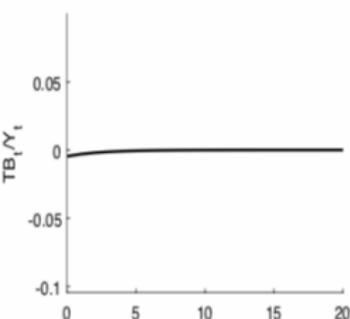
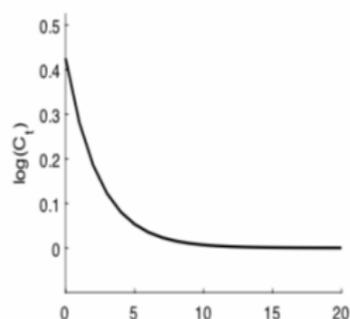
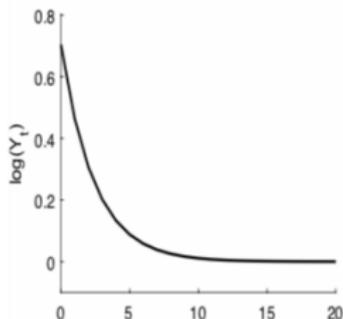
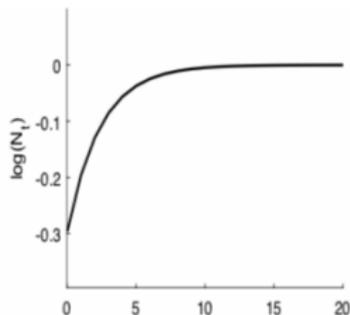
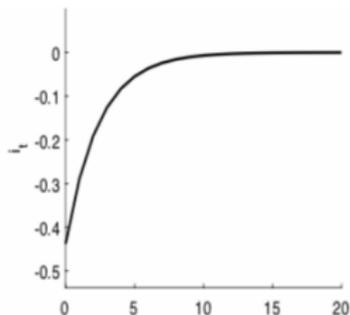
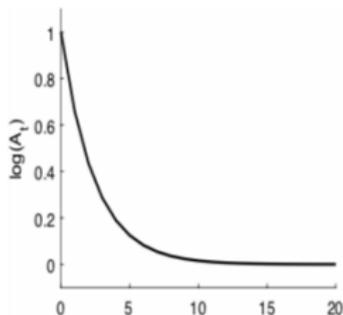
- Direct negative effect of real interest rate amplified by TOT appreciation (expenditure switching channel).

- NKPC curve:

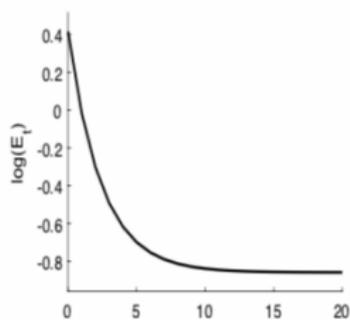
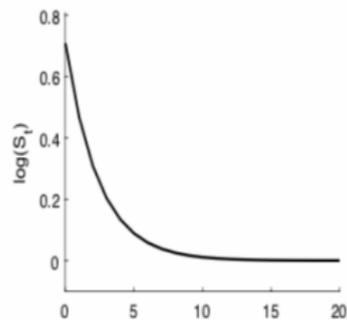
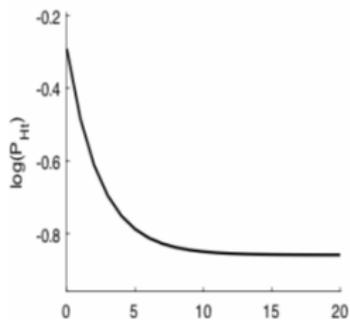
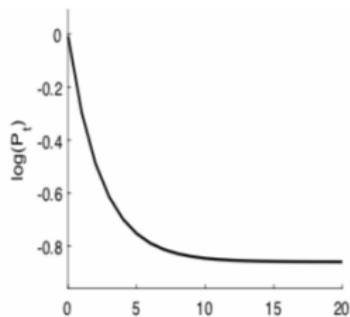
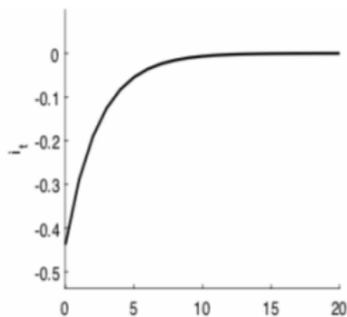
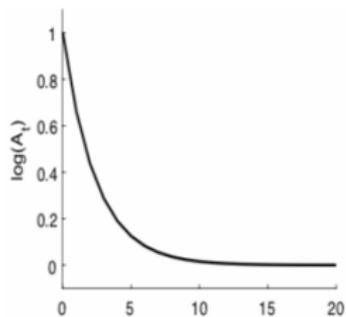
$$\pi_{H,t} = \beta \mathbb{E}_t \pi_{H,t+1} + \kappa_\alpha (y_t - y_t^n)$$

- Higher level of openness reduces sensitivity of inflation on domestic output.

# IRFs: productivity shock



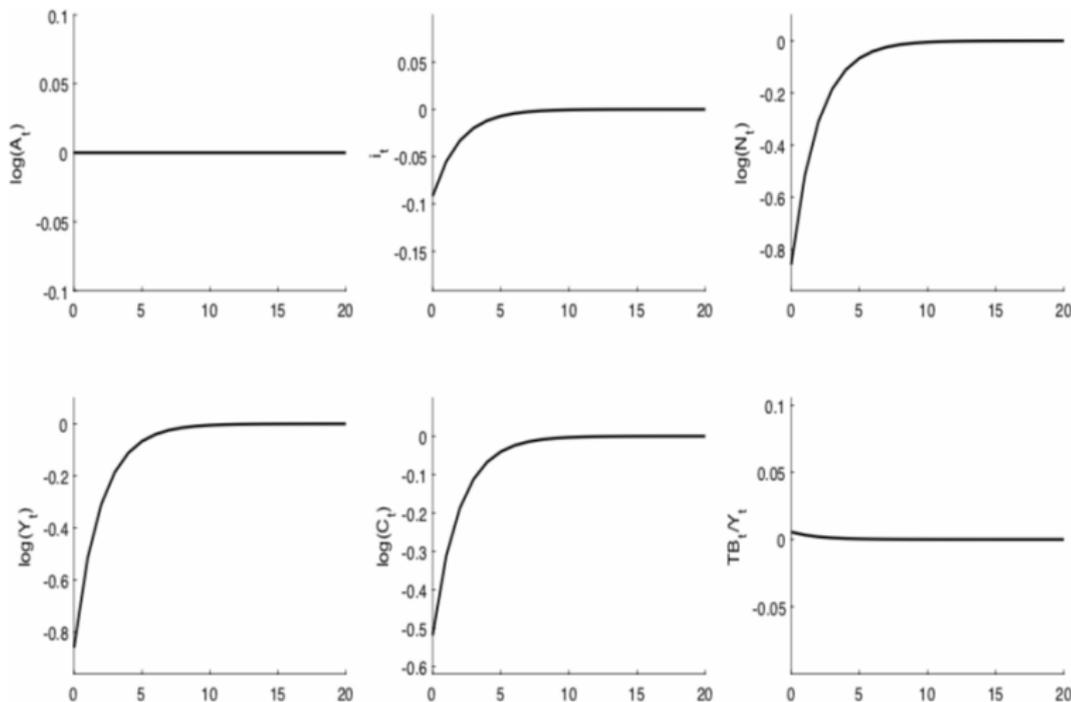
# IRFs: productivity shock



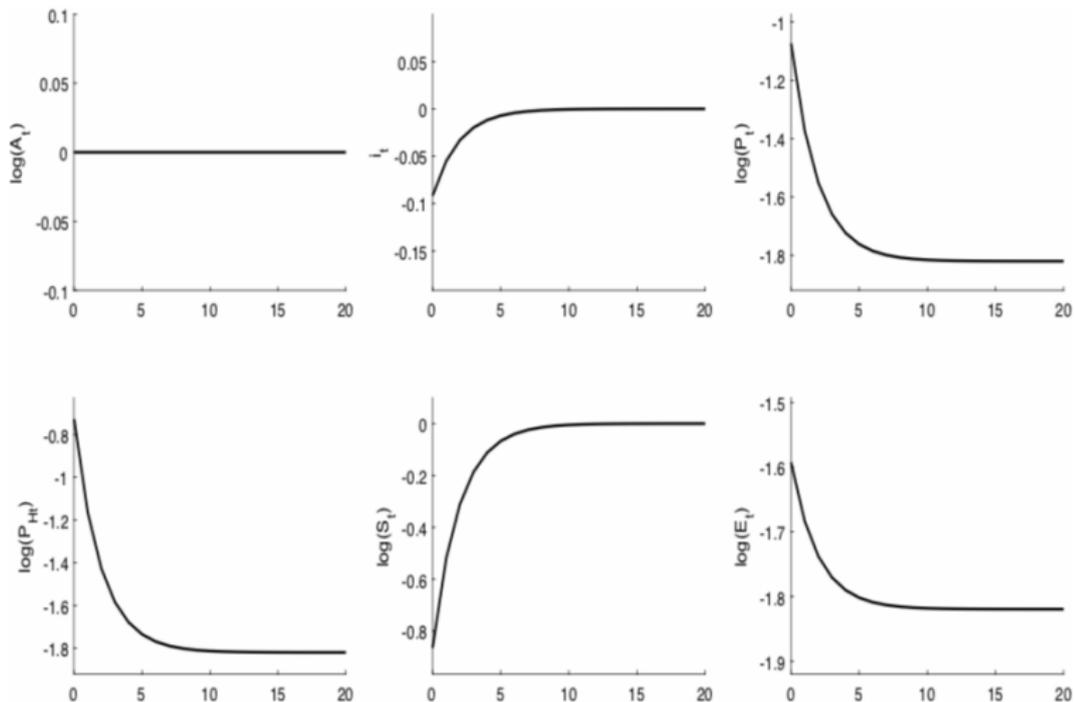
## IRFs: productivity shock

- $A \uparrow \rightarrow C \uparrow$ , not as much due to sticky price.
- Labor  $N = Y/A$  falls due to being more productive, but not much extra demand.
- Risk sharing:  $C \uparrow$  implies  $Q \uparrow$  (Home depreciation),  $S \uparrow$ .
- $A \uparrow \rightarrow MC \downarrow \rightarrow P_H \downarrow$ .
- Extra: Milton Friedman's argument for float exchange rate:
  - Suppose prices are completely sticky.
  - Shock happens  $\rightarrow$  desired reset price changes, but cannot due to sticky price.
  - Exchange rate movement provides a mean to adjust.

# IRFs: monetary shock



# IRFs: monetary shock



## IRFs: monetary policy shock

- Contractionary MP shock  $\rightarrow Y, C$  goes down (demand channel)
- Risk sharing  $Q \downarrow, S \downarrow$ . TOT movement amplifies contractionary effect.
- Interest rate actually drops to respond to  $Y$  and  $C$ .
- Rationale for currency war?
  - Can countries use monetary expansion to stimulate their economies?
  - “Beggars-thy-neighbor” policy: use MP shock to devalue the currency.
  - Here: it seems to work. When will it not work?

# Local Currency Pricing & Monetary Policy Implications

# Pricing regimes

- IRFs and optimal policy crucially depends on the way firms price.
- Three main paradigms:
  - **Producer Currency Pricing:** Home firms set  $p_H$  in Home currency, then let foreign prices be the same, adjusting for exchange rate:  $p_{H,t}^* = p_H - e_t$ . This is called the Law of One Price (LOP).
  - **Local Currency Pricing:** Firms set  $p_H$  and  $p_F$  separately. When shocks happen, may not keep LOP.
  - **Dominant Currency Pricing:** Every one sets their price in US dollars, then adjusting for exchange rate (if any).
    - Gopinath (2016): for the US, 90% of imports and 97% of exports are denominated in dollars.
- Note: if prices are fully flexible, doesn't matter which paradigm.

# The Big Mac Index: violation of LOP

## The Big Mac index

Country	2000	2019	Under/over valued, %
Switzerland	Franc		18.7
Norway	Krone		5.0
Sweden	Krona		4.6
United States	US\$	BASE CURRENCY	
Canada	C\$		-8.9
Euro area	Euro		-16.8
Denmark	Krone		-17.5
Israel	Shekel		-17.8
Brazil	Real		-18.5
Australia	A\$		-22.0
Lebanon	Pound		-22.7
Uruguay	Peso		-22.8
Singapore	S\$		-23.3

Choose a base currency

US dollar

Show index at

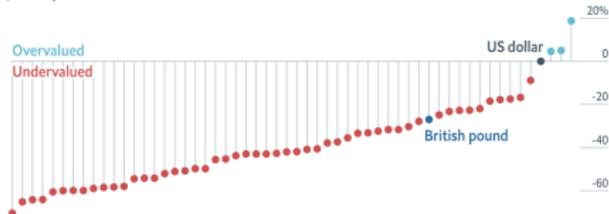
Jan 2019

Adjust the index to account for GDP per person

Raw index

GDP-adjusted

The British pound is 27% undervalued against the US dollar  
January 2019



A Big Mac costs £3.19 in Britain and US\$5.58 in the United States. The implied exchange rate is 0.57. The difference between this and the actual exchange rate, 0.78, suggests the British pound is 27% undervalued

Source:

<https://www.economist.com/news/2019/01/10/the-big-mac-index>

## Gopinath (2016): PCP intuition

- Consider Argentina exporting to/importing from the US.
- Under PCP, Argentinian exports are sticky in pesos  $\bar{P}_{Ar,Ex}^{peso}$ , and Argentinian imports in dollars  $\bar{P}_{Ar,Im}^{\$}$ .
- Thus, US importers face dollar price  $P_{Ar,Ex}^{\$} = \bar{P}_{Ar,Ex}^{peso} / \mathcal{E}_{peso/\$}$ . Argentinian importers face peso price  $P_{Ar,Im}^{peso} = \bar{P}_{Ar,Im}^{\$} \cdot \mathcal{E}_{peso/\$}$ .
- Easy to see 100% ERPT: a 1% depreciation of  $\mathcal{E}_{peso/\$}$  leads to 1% increase in  $P_{Ar,Im}^{peso}$  and ~1% decrease in  $P_{Ar,Ex}^{\$}$ .
- Thus, Argentinian imports contract while Argentinian exports boom. Unclear/insignificant change in total trade.

## Gopinath (2016): LCP intuition

- Consider Argentina exporting to/importing from the US.
- Under PCP, Argentinian exports are sticky in dollars  $\bar{P}_{Ar,Ex}^{\$}$ , and Argentinian imports in peso  $\bar{P}_{Ar,Im}^{peso}$ .
- Thus, US importers face dollar price  $\bar{P}_{Ar,Ex}^{\$}$ . Argentinian importers face peso price  $\bar{P}_{Ar,Im}^{peso}$ .
- Easy to see 100% ERPT: in the short-run, moving  $\mathcal{E}$  does not affect prices in either country. Thus, unclear/insignificant change in trade volume.

## LCP intuition

- Many predictions of the standard SOENK can be flipped if prices are sticky in the destination currency (LCP).
- Suppose an expansionary monetary policy shock.
  - PCP: TOT depreciates. LCP: TOT appreciates.

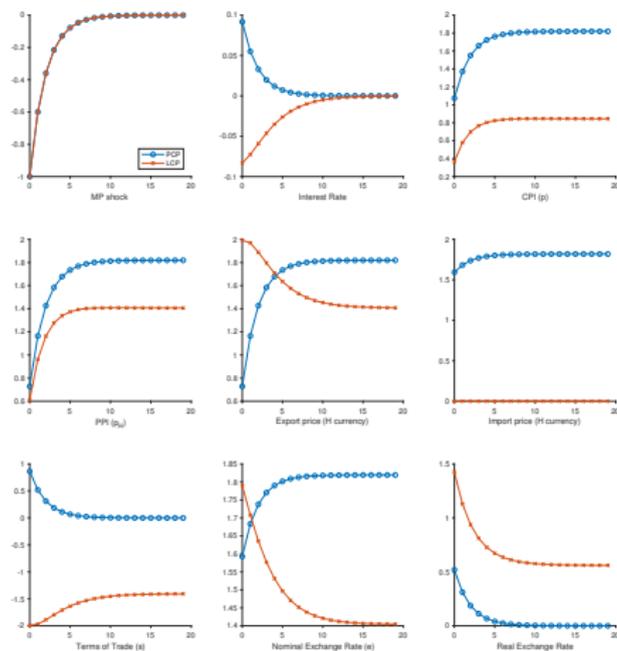
$$S^{PCP} \uparrow = \frac{\bar{P}_F^* \mathcal{E} \uparrow}{\bar{P}_H}, \quad S^{LCP} \downarrow = \frac{\bar{P}_F}{\bar{P}_H^* (MC \uparrow) \mathcal{E} \uparrow}$$

- Output & consumption:
  - C goes up more in LCP than PCP, Y goes up less.
  - LCP removes traditional expenditure switching effect of home depreciation.

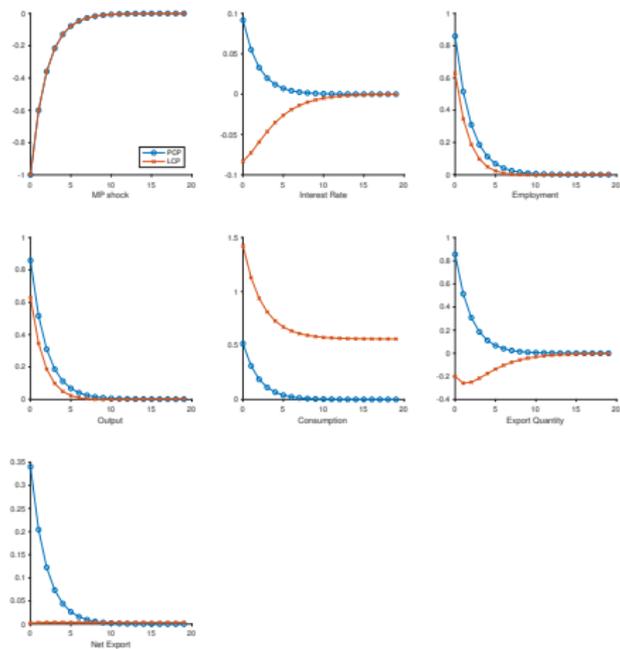
## LCP intuition (continued)

- Net exports: MP expansion  $\rightarrow$  trade surplus in PCP, but trade deficit in LCP.
  - Again, via TOT channel.
- LOP deviation: LCP home goods at home become cheaper relative to abroad. PCP: no action.
  - Implication for which price index optimal MP should target. PCP: target PPI. LCP: target CPI due to currency misalignment.
- “Currency war” does not work if you are a small nation trading with the US (at least in the short run.)
  - US customers, facing prices fixed in US dollars, do not have incentives to buy more Turkish goods.
  - But Turkish importers face higher import prices since US exports are denominated also in US dollars.

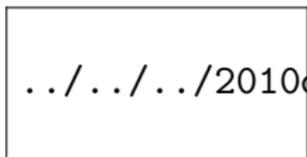
# Monetary shock, PCP vs. LCP



# Monetary shock, PCP vs. LCP



# Gopinath (2016): International Price System



../../../../2010d\_S18/Sections/Section 5/

**Figure:** The effect of 10% home currency devaluation, Gopinath (2016)

## Gopinath (2016): World currency of invoicing

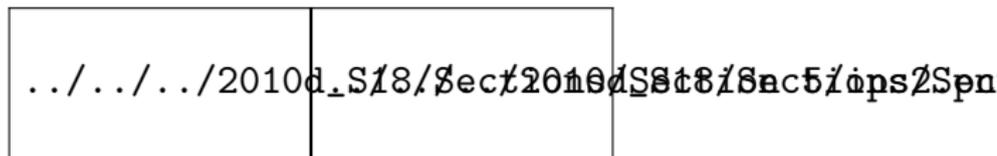


Figure: Overwhelming share of world trade invoiced in dollar, Gopinath (2016)

## Policy implications

In this international price system, where dollar dominates as a currency of invoicing:

- Inflation sensitivity (to ER shocks) is well-proxied by fraction of imports denominated in foreign currency.
  - US has ~90% imports denominated in dollars, thus ER shocks matter little to US inflation.
  - But a dollar appreciation (and depreciation of other currencies) has strong inflationary impact on other countries.
- Monetary policy spillover:
  - A US tightening which makes dollar appreciate can raise inflation in RoW, forcing those countries to raise rates too to combat inflation.
  - But MP in other countries matter little to the US.
- Internationalization of currency:
  - China's push for yuan to be an international currency may help China insulate from ER shocks.